

ALAO Onboarding Process _MH Ordering

1. Select the model from the price list.

B25NS series Shoe Brake		
Models : B20NS, B25,S, B30NS, B35NS		ALAO PRICE
STANDARD COMPLETE TRUCK PRICING		
FBA50	B20NS (2000 Kgs CAPACITY at 500mm L/C)	\$28,748
FBA51	B25NS (2500 Kgs CAPACITY at 500mm L/C)	\$29,748
FBA52	B30NS (3000 Kgs CAPACITY at 500mm L/C)	\$31,838
FBA53	B35NS (3500 Kgs CAPACITY at 500mm L/C)	\$33,048

Includes the following standard equipment.

- 48V AC System 4-Wheel (B20/25NS)
- 80V AC System 4-Wheel (B30/35NS)
- Battery Connector
- Solid Tires
- 2-Way Valve, 2 Levers
- Static Seat with Retractable Seat Belt
- Two(2) Front LED Lights
- Back Up Alarm
- 3000mm STD 2-Stage Mast
- Tilt Cylinders (6° fwd / 10° back)
- Carriage
- Load Backrest
- 1050mm Forks
- * Without Battery & Charger

A standard chassis includes :

- 48V AC System 4-Wheel (B20/25NS)
- 80V AC System 4-Wheel (B30/35NS)
- Microprocessor Control Panel (Curtis Controller)
- Shoe Brake Applied Drive Axle
- Electric Assist Braking
- Mechanical Parking Brake
- GSS(Guardian stability system)
- Automatic speed control at a corner, Seatbelt interlock, Anti roll back, Unlimited ramp hold
- Turtle mode, Low battery indicator, Operator sensing system
- Overhead Guard (2180mm height)
- Hydraulic Power Steering
- Tilt Steering Column
- Compact Steering Wheel
- Steering Knob
- Mono color display
- Convenience Package (USB power socket, Document clip, Cup holder)
- DC/DC Converter (from 48V to 12V)
- Emergency Stop Switch

< > ... B15NS **B25NS(ENT)Sh** B25NS(STD) B25NS(STD)Sh B25S-7 F-cont B1

2. Select the mandatory options. Additional options are optional.

For a complete truck, order the followings.

Chassis
 Battery Connector
 Tires
 Hydraulic Control Valve
 Seat
 Front Lights
 Mast
 Tilt Cylinders
 Carriage
 Load Backrest
 Forks

And, any additional options.

Example ① Chassis – B30NS Shoe

CHASSIS

F_GENE-3710	B20NS Shoe (2000 Kgs CAPACITY at 500mm L/C)	\$24,153
F_GENE-3710	B25NS Shoe (2500 Kgs CAPACITY at 500mm L/C)	\$25,153
F_GENE-3710	B30NS Shoe (3000 Kgs CAPACITY at 500mm L/C)	\$26,983
F_GENE-3710	B35NS Shoe (3500 Kgs CAPACITY at 500mm L/C)	\$28,193

CHASSIS - BOBCAT

F_GENE-4870	B20NS Shoe (2000 Kgs CAPACITY at 500mm L/C)	\$24,153
F_GENE-4870	B25NS Shoe (2500 Kgs CAPACITY at 500mm L/C)	\$25,153
F_GENE-4870	B30NS Shoe (3000 Kgs CAPACITY at 500mm L/C)	\$26,983
F_GENE-4870	B35NS Shoe (3500 Kgs CAPACITY at 500mm L/C)	\$28,193

Example ② Battery Connector – SB350 TYPE

BATTERY CONNECTORS

For B20NS, B25NS (48V)

F_BACO-1550	SB 350 TYPE, GRAY for NON-EU COUNTRIES	\$ 84
F_BACO-1540	SBE 320 (EUROPE) TYPE, BLUE for EU COUNTRIES	\$ 84
F_BACO-1970	DIN320 (REMA) 48V	\$ 84

For B30NS, B35NS (80V)

F_BACO-1720	SB 350 TYPE, BLACK for NON-EU COUNTRIES	\$ 84
F_BACO-1580	SBE 320 TYPE, BLACK, INSIDE.....	\$ 84
F_BACO-1980	DIN320 (REMA) 80V	\$ 84

3. Input the selected options into the Order Sheet.

Order Sheet					
SO No. :		Issuing Date : 08-Oct-25			
Sold to party : No action required		PO No. : Optional input, if dealer has			
Ship to party :		PO Date : own PO numbering structure			
Model : B30NS Mandatory input		Incoterms :			
Base Model : Entry		Payment : No action required			
List Price : \$43,604		Remarks :			
Price Rate :					
Dealer Net Price : USD 0					
Price Change					
* Adjustment : USD 0					
* Discount : USD 0					
* Commission : USD 0					
Invoice Amount : USD 0					
SEQ	Option Code	Option	Description	Qty	Prices
1	LOCATION	F_LOCA-1010	Export Sales	1	\$ -
2	CHASSIS	F_GENE-4870	B30NS Shoe (3000 Kgs CAPACITY at 500mm	1	\$ 26,983
3	BATTERY CONNECTOR	F_BACO-1720	SB 350 TYPE, BLACK for NON-EU	1	\$ 84
4	TIRES	F_TIRE-3400	SOLID SOFTER RIDE 23x10-12/18x7-8	1	\$ 450
5	GROUND STRAP	F_STRP-1000	GROUND STRAP for ANTI-STATIC	1	\$ 26
6	HYDRAULIC CONTROL VALVES - LEVER TYPE	F_CRVE-1020	3 WAY LEVERS	1	\$ 150
7	SEAT	F_SEAT-1600	STATIC, BASIC, VINYL	1	\$ -
8	OVERHEAD GUARD	F_OVHD-1280	STANDARD OVERHEAD GUARD	1	\$ -
9	FRONT LIGHTS with COMBINATION LAMP	F_LFRT-1660	LED COMBI,LED	1	\$ 370
10	ADD REAR LIGHT	F_LRGT-1000	REAR LIGHT, LED, OVHD or MODULAR	1	\$ 105
11	FLASHING STROBE LIGHT	F_FLST-1000	RED, LED, BELOW, OVHD	1	\$ 140
12	BACK UP ALARM	F_BUAL-1000	BACK UP ALARM	1	\$ 148
13	REAR GRAB BAR	F_RGRB-1000	REAR GRAB BAR, OVHD	1	\$ 45
14	MIRROR	F_MIRR-1010	REAR VIEW MIRRORS	1	\$ 21
15	DIRECTION CONTROL	F_DICO-1170	F/R ON VALVE LEVER,ETY	1	\$ -
16	MAST	F_MAST-ST3300	STD MFH 3300mm OAL 2195mm FFH 15	1	\$ 2,751
17	TILT CYLINDERS	F_TILT-1350	6° 10°	1	\$ 337
18	CARRIAGE	F_CARR-1000	For STD MAST, 1116mm	1	\$ 704
19	SIDE SHIFTER	F_SSHF-3300	For B30NS, B30NS, ISO CLASS (III)	1	\$ 705

4. Please provide us with the order sheet to place the order.