

ALAO Bobcat University COURSE CATALOGUE

SEP 2025





What is Bobcat University?

Need more knowledge about product sales and service? Or want some useful information on new products and system?

Here we introduce you online training platform called *Bobcat University* for Bobcat dealers.

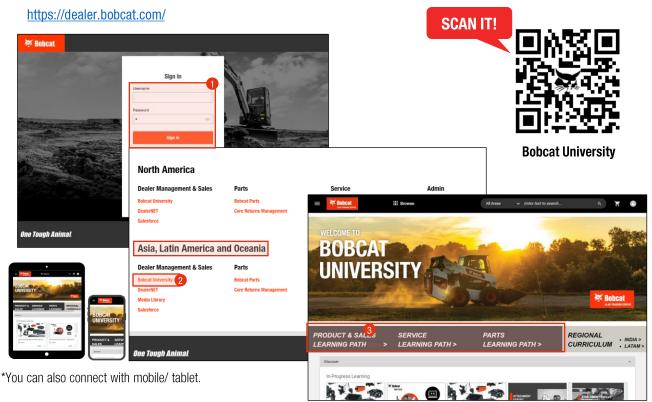
You can reach online learning contents whenever, wherever you need!



How to access the system

It's simple. Just need 3 steps.

Sign in to "Dealer Portal" - **Click** "Bobcat University" – **Enjoy** learning contents!



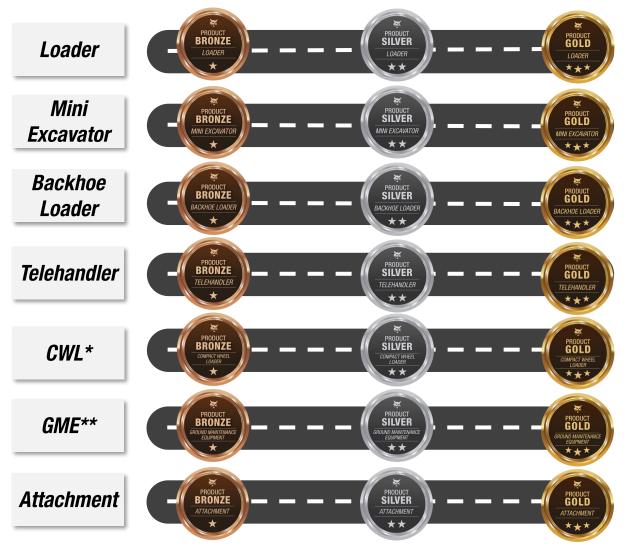
Bobcat Product & Sales training level system



Bobcat Product & Sales Specialist path

Bobcat ALAO Training center provides 3-level product training system for 7 product groups of Compact Equipment.

Follow our training journey and improve your product knowledge and sales skill. We support your growth!



^{*} Compact Wheel Loader

Bronze

General product knowledge Basic concept of product

"Deliver basic product explanation"

Silver

Practical product sales knowledge Sales point by product series "Convince and secure customer"

Gold

Understanding business & application "Discover potential customer"



Be a Bobcat Product & Sales Specialist.

There are 7 Product & Sales Specialists in Bobcat. You should follow each product learning path to get it.

^{**} Ground Maintenance Equipment



Bobcat Service Specialist path

Bobcat ALAO Training center provides 4-level system of service training. Follow our training journey and be a *Bobcat Service Specialist* in your fields. We are together with you!



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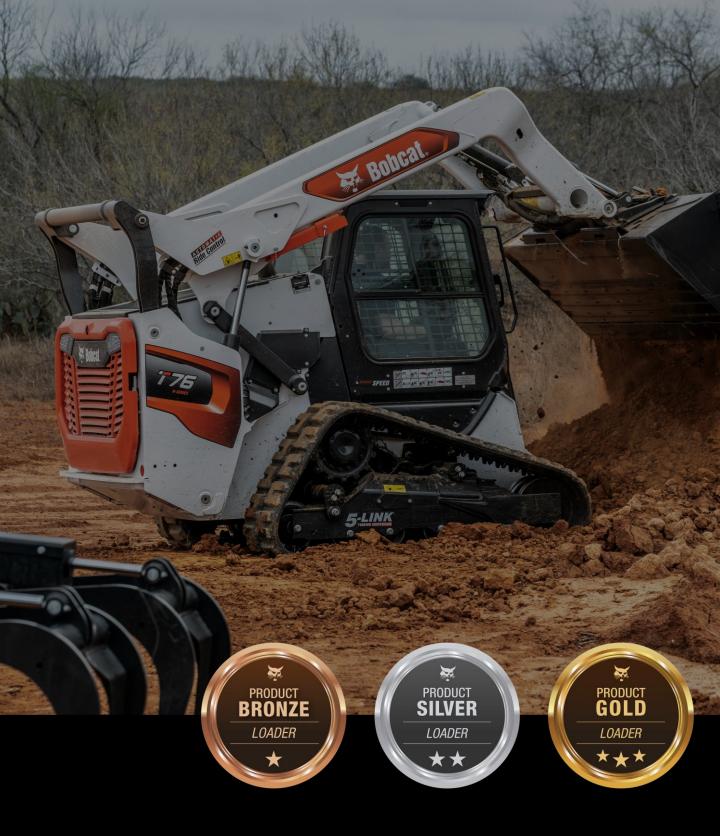
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WEARE BOBCAT.





[Product] Loader





[Product] Loader Bronze



Introduction t	o Compact		
Course ID	Description	Languag	je
A2422101	This course will give you comprehend the history and overall business of Compact Equipment (Compact, CP).	# • * ·	
Compact Load	ler Basic		
Course ID	Description	Languag	е
A2422102	You can learn about the basic design concepts and fundamental concepts of compact loaders.	# * * *	
CTL Basic			
Course ID	Description	Languag	je
A2522101	You'll learn Bobcat CTL which has differences & advantages between SSL.	# * *	
Safety for Loa	der Operation		
Course ID	Description	Languag	je
A2522103	This is an operational safety guide for Loaders.	# **	
EARTHFORCE	Introduction		
Course ID	Description	Languaç	je
ALAO-EF001-EN	This course will give you an introduction to Bobcat Earthforce Skid-steer Loader. You'll learn the loader types, terminology and key transmission information so that you have a foundation to build off for future Earthforce courses.	•	
EARTHFORCE	Concepts and basic principles		
Course ID	Description	Languag	e
ALAO-EF002-EN	This course will expand your knowledge of Bobcat Earthforce Skid-steer Loader.		*





[Product] Loader Bronze

Bobcat M-2 Se	eries Loaders	
Course ID	Description	Language
ALA0856	This course will provide you with general information about the M-2 Series loader product line. Since inventing the skid-steer loader more than 50 years ago, Bobcat has constantly improved loader design to make operators more productive and comfortable.	
Bobcat R-Seri	es Loaders Introduction	
Course ID	Description	Language
ALAO- LDR001	This course will give you a Bobcat R-Series Loaders Introduction.	**• *
CTL/SSL - Bas	sics – Bobcat Loader R-Series Overview	
Course ID	Description	Language
ALA000000195 61	R-Series loaders tackle your everyday work and your toughest challenges with performance features that maximize every minute you spend on the job. Comfort is critical to your productivity, so these machines are loaded with features that keep you comfortable and focused on the work. This course will introduce you to the strategy, model alignment, features and benefits of this series.	•





[Product] Loader Silver

EARTHFORCE	Skid-Steers: Key features and benefits	
Course ID	Description	Language
ALAO-EF003 -EN	This course will expand your knowledge of key features and benefit about Bobcat Earthforce Skid-steer Loader.	
EARTHFORCE	Skid-Steers: Safe Operation & Maintenance	
Course ID	Description	Language
ALAO-EF004 -EN	This course will expand your knowledge of safety and maintenance of Bobcat Earthforce Skid-steer Loader.	
EARTHFORCE	Skid-Steers: Attachments & Applications	
Course ID	Description	Language
ALAO-EF005 -EN	This course will expand your knowledge of attachments and key application of Bobcat Earthforce Skid-steer Loader.	\$
Compact Loa	der Key Component (M-Series)	
Course ID	Description	Language
A2522201	You will understand features of the M-series loader's main components	*•\$
Compact Loa	der Control System (M-Series)	
Course ID	Description	Language
A2522202	You will understand basic operational controls of the M-series loader and effectively communicate the control methods and differences between the Standard system and SJC system to customers.	*• *
Compact Loa	der Feature & Benefit (M-Series)	
Course ID	Description	Language
A2522203	You'll learn M-series Loaders line up by region, features & benefits.	*• *





[Product] Loader Gold

Selling The B	B <mark>obcat Skid-Steer Loader</mark>	
Course ID	Description	Language
ALA08	In this course, we'll examine the unique strengths of Bobcat skid-steer loaders and how they compare to other types of compact equipment. We'll also discuss target markets and applications for Bobcat skid-steer loaders and look at some strategies for selling this equipment.	
Solid Waste	Management Application for Bobcat	
Course ID	Description	Language
ALAO91	In this course, you will learn how you can effectively sell Bobcat products to Solid Waste Management customers.	
Structural Bu	uilders Application for Bobcat	
Course ID	Description	Language
ALAO92	This course introduces the student to the structural builder customer. It also highlights Bobcat products that are ideal for customers involved in this particular application.	<u> </u>
Asphalt and	Paving Application for Bobcat	
Course ID	Description	Language
ALA0102	This course introduces the student to the asphalt and paving customer. It also highlights Bobcat products and specific attachments that are ideal for customers involved in this particular application.	
Bobcat Adva	ntage - CTL	
Course ID	Description	Language
ALA0562	The videos compare hydraulic power, travel, suspension, lift breakout, pushing force, hydraulic multi-functioning, hose routing, lift arms, instrumentation, cooling advantages, drive motor, safety and training, cabs, serviceability, side visibility, rear visibility and quick-tach capabilities.	
Navigating th	ne Deluxe Display Panel on Bobcat Loaders	
Course ID	Description	Language
ALA000013 120	This course give you how to navigate the deluxe display panel on a Bobcat loader	





[Product] Loader Gold

Selling The I	Bobcat All-Wheel Steer Loader	
Course ID	Description	Language
ALAO10	In this course, we'll examine the unique strengths of Bobcat all-wheel steer loaders and how they compare to other types of compact equipment. We'll also discuss target markets and applications for Bobcat all-wheel steer loaders and look at some strategies for selling this equipment.	•
Selling Bobo	at Loader Options	
Course ID	Description	Language
ALA0101	This lesson explains the importance of selling value to your customers over price and introduces the student to all of the "option" packages, including the Operator Safety Training Kit, available to the customer when purchasing a Bobcat loader.	\$
Bobcat Adva	intage - SJC	
Course ID	Description	Language
ALA0787	The videos compare SJC drift compensation, speed management and horsepower management.	
Selling The E	Bobcat Compact Track Loader	
Course ID	Description	Language
ALAO9	In this course, we'll examine the unique strengths of Bobcat compact track loaders and how they compare to other types of compact equipment. We'll also discuss target markets and applications for Bobcat compact track loaders and look at some strategies for selling this equipment.	
Buildings an	d Grounds Market for Bobcat	
Course ID	Description	Language
ALAO99	The Buildings and Grounds market has numerous uses for Bobcat equipment. From VersaHandler telescopic tool carriers to utility vehicles, Bobcat continues to provide powerful, efficient solutions for the various applications within this market.	
Dairy Applic	ation for Bobcat	
Course ID	Description	Language
ALA063	This course introduces you to customers in the Dairy application, tells you what kinds of tasks they perform on a daily basis and what types of Bobcat equipment they tend to purchase. We'll also give you a few tips for selling to dairy customers.	





[Product] Loader Gold

Horse Applic	ation for Bobcat	
Course ID	Description	Language
ALA062	This course introduces you to customers in the Horse application, tells you what kinds of tasks they perform on a daily basis and what types of Bobcat equipment they tend to purchase.	
Landscaping	Market Basics & Sales Scenarios for Bobcat	
Course ID	Description	Language
ALA082	This course introduces the student to the landscaping customer. It also highlights Bobcat products that are ideal for customers involved in various landscaping applications, focusing on how each product helps customers complete common tasks.	
CTL/SSL - Wa	alkaround - Bobcat T66 R-Series Walkaround	
Course ID	Description	Language
ALA000000 23520	This course will give you an introduction to the Bobcat R-Series T66 loader.	=
CTL/SSL - Co	mpetitive - Bobcat Loader T66 vs Kubota SVL75-2	
Course ID	Description	Language
ALA000000 23480	This course will help identify and describe the similarities and differences between the B obcat T66 R-Series and the Kubota SVL75-2 loaders.	
CTL/SSL - Co	ompetitive - Bobcat Loader : Selling Against Kubota Door	
Course ID	Description	Language
ALA000000 23660	This course will give you an overview on how to sell Bobcat compact track loader doors against the Kubota door.	\$







[Product] Mini-Excavator





[Product] Mini-Excavator Bronze



Introduction t	o Compact	
Course ID	Description	Language
A2422101	This course will give you comprehend the history and overall business of Compact Equipment (Compact, CP).	*•*
MEX Basic		
Course ID	Description	Language
A2422103	This course provide learning on the basic design concept and fundamental principles of the Mini Excavator. And this course offers information necessary for customers to select the appropriate MEX product for their operations.	*• \$
MEX Basic		
Course ID	Description	Language
A2522104	This is an operational safety guide for Mini Excavators.	***
Bobcat Compa	act Excavator Basics	
Course ID	Description	Language
ALAO16	In this course, you'll learn the basic components of a hydraulic excavator and gain an understanding of various excavator designs and their applications	
MEX Basic Or	nline - Module 1 of 3	
Course ID	Description	Language
ALAO-WBTP_B MEX_1	This course will provide introduction of MEX, positioning of the MEX range, targeted customer base, basic specification and configurations and main competitors.	
MEX Basic On	line - Module 2 of 3	
Course ID	Description	Language
ALAO-WBTP_B MEX_2	This course will provide introduction of MEX, positioning of the MEX range, targeted customer base, basic specification and configurations and main competitors.	
MEX Basic On	line - Module 3 of 3	
Course ID	Description	Language
ALAO-WBTP_B MEX_3	This course will provide introduction of MEX, positioning of the MEX range, targeted customer base, basic specification and configurations and main competitors.	





[Product] Mini-Excavator Bronze

Selling The Bo	bcat Compact Excavator	
Course ID	Description	Language
ALA079	In this course, we'll examine the unique strengths of Bobcat compact excavators and how they compare to other types of compact equipment.	
MEX - Basics	- Bobcat Excavator Design Variations	
Course ID	Description	Language
ALA000000242 80	This course explains the different excavator designs available on the market. It provides a brief overview of their different structures and configurations.	
Bobcat 4-6t R	series iT4 Compact Excavator	
Course ID	Description	Language
ALAO-MEXR001 -EN	This is the course for Bobcat 4-6t R series iT4 Compact Excavator.	
Mini Excavato	r Product Overview	
Course ID	Description	Language
ALAO-MEX-IN00 1-EN	This is the class for Mini Excavator Product Overview	





[Product] Mini-Excavator Silver

Course ID	Description	Language
A2522206	Understand the lineup and product features of Earth Force MEX; E18z, E33z and E53.	
Bobcat R-Ser	ies E26 Compact Excavator	
Course ID	Description	Language
ALA000014 500	This course will introduce you to Bobcat's R-Series E26 compact excavator including features, benefits, specifications, a walkaround and who are competitors are.	
Bobcat MX In	strumentation Feature Enhancements	
Course ID	Description	Language
ALA0778	Throughout each model, you'll find enhancements that save precious time, save labor, make you more comfortable, and provide peace of mind. One of those updates is the new forward-mounted instrumentation system, available for the E32 through E55, and E26.	•
Bobcat M-Se	ries Excavators	
Course ID	Description	Language
ALA0506	This course will provide you with general information about the M-Series excavator product line. you'll learn about each model, including the various accessories and options.	
Excavator 4-6	6t R2 series Introduction	
Course ID	Description	Language
ALAO-PS007 -EN	Throughout R2 series E50z, E55z and E60, you'll find enhancements that save precious time, save labor, make you more comfortable, and provide peace of mind. One of those updates is the new electrical and Stage V Engine system, available for the E55z.	
Excavator 4-6	6t R2 series Operator & comfort	
Course ID	Description	Language
ALAO-PS008 -EN	Throughout R2 series E50z, E55z and E60, you'll find enhancements that save precious time, save labor, make you more comfortable, and provide peace of mind. One of those updates is the new electrical and Stage V Engine system, available for the E55z.	
Excavator 4-0	St R2 series Option configuration	
Course ID	Description	Language
ALAO-PS013 -EN	Throughout R2 series E50z, E55z and E60, you'll find enhancements that save precious time, save labor, make you more comfortable, and provide peace of mind. One of those updates is the new electrical and Stage V Engine system, available for the E55z.	





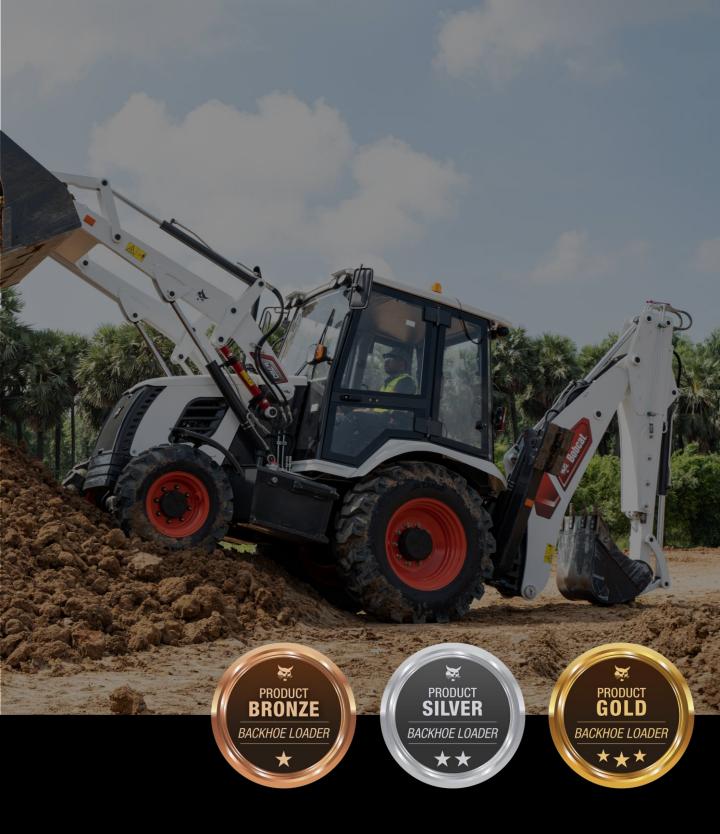
[Product] Mini-Excavator Gold

Bobcat Advan	tage - Excavators	
Course ID	Description	Language
ALA0526	Excavators course features 17 short video segments showing Bobcat excavators performing against the likes of Caterpillar, John Deere, Komatsu and Kubota.	•
Bobcat E32i a	nd E35i/E35 Compact Excavators	
Course ID	Description	Language
ALA0809	This course will give you an introduction to the features and specifications of each of these new models.	•
Bobcat Compa	act Excavator Industry Exclusives	
Course ID	Description	Language
ALA0814	This course will give you an introduction to three key Bobcat compact excavator industry exclusives: Bobcat Depth Check system, Pro Clamp™ system and our extendable arm.	•
Bobcat 418 ar	nd E20 Compact Excavators	
Course ID	Description	Language
ALA0493	During this course you will learn about features and benefits of the 418 & E20 compact excavators, markets and applications, and how they compare to their competitors.	
E10 Electric S	<mark>afety </mark>	
Course ID	Description	Language
ALAO-WBTS -E10E	This web-based training is a prerequisite for the E10 electric instructor led training.	
Mini Excavato	o <mark>r E20z Product Training</mark>	
Course ID	Description	Language
ALAO-MEX20Z-I N001-EN	This is the course for Mini Excavator E20z Product Training.	
Mini Excavato	<mark>r E50z Product Training</mark>	
Course ID	Description	Language
LAO-MEX50Z-I N001-EN	This class is for Mini Excavator E50z Product Training.	
MEX NEW MO	DELS INTRODUCTION-E50z and E55z R2	
Course ID	Description	Language
ALAO-MEXR001 -EN	This course gives you an introduction of E50z and E55z.	



MAKE A POWER MOVE





[Product] Backhoe Loader





[Product] Backhoe Loader Bronze



Introduction to	o Compact Comp	
Course ID	Description	Language
A2422101	This course will give you comprehend the history and overall business of Compact Equipment (Compact, CP).	***
BHL Introduct	ion_B900	
Course ID	Description	Language
ALAO-BHL001-E N	This course will give you an introduction to Bobcat B900 Backhoe Loader. You'll learn the overall information about B900 so that you have a foundation to build off for future backhoe loader courses.	-
Backhoe Load	ler B900 basic feature	
Course ID	Description	Language
ALAO-BHL002-E N	This course will expand your knowledge of key features and benefit about Bobcat B900 Backhoe Loader.	
B760 BACKHOI	E LOADER SALES TRAINING - UPTIME PROTECTION AND PERFORMANCE	
Course ID	Description	Language
ALAO-B760-001 -EN	This course will provide B760 Backhoe loader's sales features; Uptime protection and performance.	
B760 BACKHOI	E LOADER SALES TRAINING - COMFORT, SERVICEABILITY, AND SAFETY	
Course ID	Description	Language
ALAO-B760-002 -EN	This course will provide B760 Backhoe loader's sales features; Comfort, serviceability and safety.	•
B760 BACKHO	E LOADER SALES TRAINING - VERSATILITY	
Course ID	Description	Language
ALAO-B760-003 -EN	This course will provide B760 Backhoe loader's sales features; Versatility	
Bobcat i-Conn	nect Telematics Product Training	
Course ID	Description	Language
ALAO-LDR-IN00 2-EN	This the class for Bobcat i-Connect Telematics Product Training.	





[Product] Backhoe Loader Silver

Course ID	Description	Language
ALAO-BHL00 3-EN	This course will expand your knowledge of performance feature as the key selling point about Bobcat B900 Backhoe Loader.	
Backhoe Load	der B900 Operator comfort	
Course ID	Description	Language
ALAO-BHL00 4-EN	This course will expand your knowledge of operator comfort feature as the key selling point about Bobcat B900 Backhoe Loader.	
Backhoe Load	der B900 Durability	
Course ID	Description	Language
ALAO-BHL00 5-EN	This course will expand your knowledge of durability feature as the key selling point about Bobcat B900 Backhoe Loader.	
Backhoe Load	der B900 Easy maintenance and safety	
Course ID	Description	Language
ALAO-BHL00 6-EN	This course will expand your knowledge of Easy maintenance and safety feature as the key selling point about Bobcat B900 Backhoe Loader.	
Entrenamient	o Retroexcavadora B730 : Fuerza De Ventas	
Course ID	Description	Language
ALAO-B730-LA 001-ES	This is the course for Entrenamiento Retroexcavadora B730 : Fuerza De Ventas	&
Entrenamient	o Retroexcavadora B730: Cargador Frontal	
Course ID	Description	Language
ALAO-B730-LA 002-ES	This course is for Entrenamiento Retroexcavadora B730: Cargador Frontal	
	This course is for Entrenamiento Retroexcavadora B730: Cargador Frontal o Retroexcavadora B730: Retroexcavadora	&
002-ES	·	Language





[Product] Backhoe Loader Silver

Entrenamient	o Retroexcavadora B730: Criterios Y Motivos De Compra Por Actividad	
Course ID	Description	Language
ALAO-B730-LA 004-ES	This is the course for Entrenamiento Retroexcavadora B730: Criterios Y Motivos De Compra Por Actividad	2
Entrenamient	o Retroexcavadora B730 R-Series Introducción	
Course ID	Description	Language
ALAO-B730R-L A001-ES	Esta clase es para Entrenamiento Retroexcavadora B730 R-Series Introducción.	2



[Product] Telehandler





[Product] Telehandler Bronze



Course ID	Description	Language
A2422101	This course will give you comprehend the history and overall business of Compact Equipment (Compact, CP).	****
TLS Basic Onli	ine - Module 1 of 3	
Course ID	Description	Language
ALAO-WBTP_BT LS_1	This course will Introduce you to Bobcat telehandler range; Positioning of the telehandler range, Targeted customer base, Basic specifications and configurations, Main competitors.	4
TLS Basic Onl	ine - Module 2 of 3	
Course ID	Description	Language
ALAO-WBTP_BT LS_2	This course will Introduce you to Bobcat telehandler range; Positioning of the telehandler range, Targeted customer base, Basic specifications and configurations, Main competitors.	4
TLS Basic Onli	ne - Module 3 of 3	
Course ID	Description	Language
ALAO-WBTP_BT LS_3	This course will Introduce you to Bobcat telehandler range; Positioning of the telehandler range, Targeted customer base, Basic specifications and configurations, Main competitors.	=
TLS 14m Basic		
Course ID	Description	Language
ALAO-WBTP_TL S14	This course focuses on 14m Telescopic handlers and their competitive testing. Get to know the advantages of Bobcat equipment over our competition.	
Bobcat New T	LS AG R Series LRC	
Course ID	Description	Language
ALAO-WBT-WEB -TLSAG-LRC	This course will provide introduction of TLS AG R-Series LRC.	





[Product] Telehandler Silver

ALAO-TLS-LA 001-ES This is the course foe MANIPULADORES TELESCÓPICOS: Gama de product MANIPULADORES TELESCÓPICOS: Tecnología Course ID Description ALAO-TLS-LA 002-ES This is the course for MANIPULADORES TELESCÓPICOS: Tecnología MANIPULADORES TELESCÓPICOS: Rendimiento del equipo	to. Language
Course ID Description ALAO-TLS-LA 002-ES This is the course for MANIPULADORES TELESCÓPICOS: Tecnología	Language
ALAO-TLS-LA 002-ES This is the course for MANIPULADORES TELESCÓPICOS: Tecnología	Language
002-ES This is the course for Manipuladores Telescopicos: Technologia	&
MANIPULADORES TELESCÓPICOS: Rendimiento del equipo	
Course ID Description	Language
ALAO-TLS-LA This is the course for MANIPULADORES TELESCÓPICOS: Comparación y pur referencia del producto	untos de
MANIPULADORES TELESCÓPICOS: Comparación y puntos de referencia del proc	ducto
Course ID Description	Language
ALAO-TLS-LA This is the course for MANIPULADORES TELESCÓPICOS: Comparación y por referencia del producto	untos de
Bobcat R-Series TLS_Construction Manipuladores Telescópicos Para la Construcción de la Serie R de Bobcat	
Course ID Description	Language
SRCE-ES This is the course for Bobcat R Series Construction Telehandlers.	=
Bobcat R-Series TLS_Agricultural Cargadoras Telescópicas Agrícolas Bobcat Serie R	
Course ID Description	Language
LAO-WBTP-TL SRAG-ES This course is for Bobcat R Series Agricultural Telescopic Loaders.	
Treinamento Manipuladores Telescópicos Informações de Produto	
Course ID Description	Language
ALAO-WBTP-T	(9)









[Product] Compact Wheel Loader

[Product] Compact Wheel Loader





[Product] Compact Wheel Loader Bronze



Introduction to	o Compact		
Course ID	Description	Langu	age
A2422101	This course will give you comprehend the history and overall business of Compact Equipment (Compact, CP).	# * *	•
Introduction to	o CWL - Webinar Replay		
Course ID	Description	Langu	age
ALAO-WBT-WEB -CWL	This course will Introduce you Bobcat Compact Wheel Loaders.	•	2
Bobcat CWL:	Arrival condition report and inspection		
Course ID	Description	Langu	ıage
ALAO-WBTS-CW LACR	Bobcat CWL: Arrival condition report and inspection - instructional video		





[Product] Compact Wheel Loader Silver

Course ID	Description	Language
ALAO-CWL-0 01-EN	This course will introduce you to Bobcat's L65 L85 Compact Wheel Loaders including line- up, market, applications and who are competitors are.	
BOBCAT L65 L	85 COMPACT WHEEL LOADER SALES TRAINING—ROCK-SOLID PERFORMANCE	
Course ID	Description	Language
ALAO-CWL-0 02-EN	This course will expand your knowledge of Performance as the key selling point about Bobcat L65 L85 Compact Wheel Loaders	
BOBCAT L65 I	L85 COMPACT WHEEL LOADER SALES TRAINING – SMART AND INTUITIVE	
Course ID	Description	Language
ALAO-CWL-0 03-EN	This course will expand your knowledge of Intuitive and Smart functions as the key selling point about Bobcat L65 L85 Compact Wheel Loaders	
BOBCAT L65 L	.85 COMPACT WHEEL LOADER SALES TRAINING-FIRST-CLASS OPERATOR COMFORT	
Course ID	Description	Language
ALAO-CWL-0 04-EN	This course will expand your knowledge of Operator Comfort as the key selling point about Bobcat L65 L85 Compact Wheel Loaders	
	L85 COMPACT WHEEL LOADER SALES TRAINING OPTIONAL EQUIPMENT	
Course ID	Description	Language
ALAO-CWL-0 05-EN	This course will expand your knowledge of Standard and Optional Equipment as the key selling point about Bobcat L65 L85 Compact Wheel Loaders	
BOBCAT L65	L85 COMPACT WHEEL LOADER SALES TRAINING – ATTACHMENTS	
BOBCAT L65 Course ID	L85 COMPACT WHEEL LOADER SALES TRAINING – ATTACHMENTS Description	Language
		Languag
Course ID ALAO-CWL-0 06-EN	Description This course will expand your knowledge of Versatility with variable attachments as the key	
Course ID ALAO-CWL-0 06-EN	Description This course will expand your knowledge of Versatility with variable attachments as the key selling point about Bobcat L65 L85 Compact Wheel Loaders.	Language





[Product] **Ground Maintenance Equipment**

[Product] Ground Maintenance Equipment





[Product] GME Bronze



Introduction to	•	
Course ID	Description	Language
A2422101	This course will give you comprehend the history and overall business of Compact Equipment (Compact, CP).	*•*
Compact Trac	tor Introduction	
Course ID	Description	Language
ALAO-CT001-EN	You'll learn the various tractor types, terminology and key transmission information so that you have a foundation to build off for future compact tractor courses.	
Compact Trac	tor line up	
Course ID	Description	Language
ALAO-CT002-EN	Bobcat compact tractors within formation such as chassis size, CAB/ROPS, tractor horsepower, CT series models, tire options and accessories.	
Compact Trac	etor sales point	
Course ID	Description	Language
ALAO-CT003-EN	This course will offer key selling points to selling the Bobcat compact tractor.	
Introduction t	to Bobcat Compact Tractors	
Course ID	Description	Language
ALA000013880	You'll learn the various tractor types, terminology and key transmission information so that you have a foundation to build off for future compact tractor courses.	
Bobcat Compa	act Tractor 3-Point PTO Implements and Attachments	
Oarras ID	Description	Language
Course ID		
ALA000013940	This course will walk you through Power Take-Off (PTO), safety, the 3-point hitch, attachments, implements and applications as they pertain to Bobcat compact tractors.	
ALA000013940	• • • • • • • • • • • • • • • • • • • •	•
ALA000013940	attachments, implements and applications as they pertain to Bobcat compact tractors.	Language

[Product] Ground Maintenance Equipment





[Product] GME Bronze

Bobcat Utility	Vehicles	
Course ID	Description	Language
ALA0521	Bobcat® utility vehicles can be used for a variety of purposes in almost any market. This course will give you a general information of the UV.	
ZTR - Basics	- Bobcat Zero-Turn Mower Introduction	
Course ID	Description	Language
ALA000000211 60	This course will give you the best practices for selling the Bobcat zero-turn mower.	
ZTR - Basics -	Bobcat Zero-Turn Mower Fundamentals	
Course ID	Description	Language
ALA000000209 40	This course will give you both commercial and residential zero-turn mowers, along with correct operational procedures.	
UTV - Basics	Bobcat Utility Vehicle Basics	
Course ID	Description	Language
ALA000000242 86	This course will serve as an introduction to Bobcat utility vehicles. You'll learn terminology specific to Bobcat utility vehicles, why Bobcat offers them and their advantages.	•
SAL - Basics	- Bobcat Small Articulated Loader Overview	
Course ID	Description	Language
ALA000000242 23	This course will give you an overview of the Bobcat small articulated loader including specifications, features and benefits.	•

[Product] Ground Maintenance Equipment





[Product] GME Silver

Course ID	Description	Language
ALA0000001 9980	This course will introduce you to best practices, marketing and customer backgrounds to consider when selling the Bobcat compact tractor.	•
CT - Markets	& Applications - Bobcat Compact Tractor Selling	
Course ID	Description	Language
ALA0000139 65	This course will offer key selling points to selling the Bobcat compact tractor.	
ZTR - Walkar	ound - Bobcat Zero-Turn Mower Residential Walkarounds	
Course ID	Description	Language
ALA0000002 3280	This course is for the design and structural elements that will help you sell the Bobcat ZT2000, ZT3000 and ZT3500 zero-turn mowers.	•
ZTR - Walkar	ound - Bobcat Zero-Turn Mower Commercial Walkarounds	
Course ID	Description	Language
ALA0000002 2160	This course gives you a walkaround of the ZT7000, ZT6100, ZT6000 and ZS4000 zero-turn mowers.	•
UTV - Walkar	ound - Bobcat Utility Vehicle Lineup	
Course ID	Description	Language
ALA0000002 4300	This course will provide you with an overview of past and present Bobcat utility vehicles.	
SAL - Walkar	ound - Bobcat Small Articulated Loader L23 & L28	
Course ID	Description	Language
ALA0000002 4482	This course helps you identify and describe the key features of the L23 and L28 small articulated loaders.	•
MTL - Walkar	ound - Bobcat Mini Track Loader MT55 & MT100	
Course ID	Description	Language
ALA0000002	This course will help you identify and describe the key features of the MT55 and MT100	

[Product] Ground Maintenance Equipment





[Product] GME Gold

Selling The Bo	obcat Mini Track Loader	
Course ID	Description	Language
ALAO35	In this course, you'll learn the strengths and limitations of Bobcat Mini Track Loader and how it compares to other types of compact equipment. We'll also discuss commercial and other markets.	•
Selling The Bo	obcat Toolcat™ Utility Work Machine	
Course ID	Description	Language
ALA0488	This course will give you an overview of past and present Bobcat utility vehicles.	
CT - Competit	i <mark>ve - Bobcat Compact Tractor CT1000 vs. K</mark> ubota BX	
Course ID	Description	Language
ALA000000 24221	This course will give you a general understanding of the key differences between the Bobcat CT1000 and Kubota BX compact tractors.	=
CT - Competit	ive - Bobcat Compact Tractor CT2000 vs. Kubota LXX01	
Course ID	Description	Language
ALA000000 24202	This course will give you a general understanding of the key differences between the Bobcat CT2000 and the Kubota LXX01 platform compact tractors.	
ZTR - Feature	s & Benefits - Bobcat Zero-Turn Mower Features & Benefits	
Course ID	Description	Language
ALA000000 21003	This course will give you an information of the differences between commercial and residential zero-turn mowers.	
UTV - Feature	s & Benefits - Bobcat Utility Vehicle Features & Benefits	
Course ID	Description	Language
ALA000000244 20	This course will help you identify and describe the features and benefits of Bobcat UTVs.	
UTV - Feature	s & Benefits - Bobcat Utility Vehicle Accessories and Attachments	
Course ID	Description	Language
ALA000000244 42	This lesson will discuss the accessories and attachments for Bobcat utility vehicles.	
UTV - Markets	s & Applications - Bobcat Utility Vehicle Selling	
Course ID	Description	Language
ALA000000244 41	This course will help you understand UTV Markets and applications.	•

[Product] Ground Maintenance Equipment





[Product] GME Gold

SAL - Compe	titive - Bobcat Small Articulated Loader Avant Overview	
Course ID	Description	Language
ALA000000 23200	This course will introduce you to one of Bobcat's small articulated loader competitors, Avant Tecno.	
SAL - Compe	titive - Bobcat Small Articulated Loader L23 vs. Avant 423	
Course ID	Description	Language
ALA000000 27466	This course will help you compare the Bobcat L23 and Avant 423 small articulated loaders.	
SAL - Compe	titive - Bobcat Small Articulated Loader L28 vs. Avant 528/635	
Course ID	Description	Language
ALA000000 23180	This course will help you compare the Bobcat L28 to the Avant 528 and 635 small articulated loaders.	•
MTL - Compe	etitive - Bobcat Mini Track Loader Toro Company Overview	
Course ID	Description	Language
ALA000000 27470	This course give you a competitive comparison between the Bobcat MT100 and the Toro Dingo TX1000 and cover key features of each machine.	•
MTL - Compe	etitive - Bobcat Mini Track Loader MT100 vs. Toro TX1000	
Course ID	Description	Language
ALA000000 24481	This course will give you an information of the basics of Toro as a company and their mini track loader lineup.	



[Product] Attachment

[Product] Attachment





[Product] Attachment Bronze



Bobcat Adva	ntage - Attachments	
Course ID	Description	Language
ALA0614	The videos will compare buckets, soil conditioners, pallet forks, grapples and augers.	
Bobcat Attac	hment Basics	
Course ID	Description	Language
ALA0464	The principle of making machines more versatile with attachments carries across the entire Bobcat line of machines.	





[Product] Attachment Silver

Bobcat Attachments Plus		
Course ID	Description	Language
ALA0583	This course will introduce you to "Attachments Plus," a listing of Bobcat attachments that have been approved on select competitive loaders.	•





[Product] Attachment Gold

Beef Cattle A	pplication for Bobcat	
Course ID	Description	Language
ALAO47	This course introduces you to customers in the Beef Cattle application. You'll learn about current trends affecting beef customers, what kinds of tasks they perform on a daily basis, and you'll learn what types of Bobcat equipment they tend to purchase.	•
Attachment E	xpert: Backhoe Attachment	
Course ID	Description	Language
ALAO-ATT00 3-EN	This course will introduce you a general overview of all bobcat backhoe models.	-
Attachment E	xpert: Planer	
Course ID	Description	Language
ALAO-ATT00 2-EN	This is the course Attachment Expert: Planer	
Attachment E	xpert: Sweeper Attachment	
Course ID	Description	Language
ALAO-ATT00 4-EN	This is the course Attachment Expert: Sweeper Attachment	



Material Handling

[Product] Material Handling

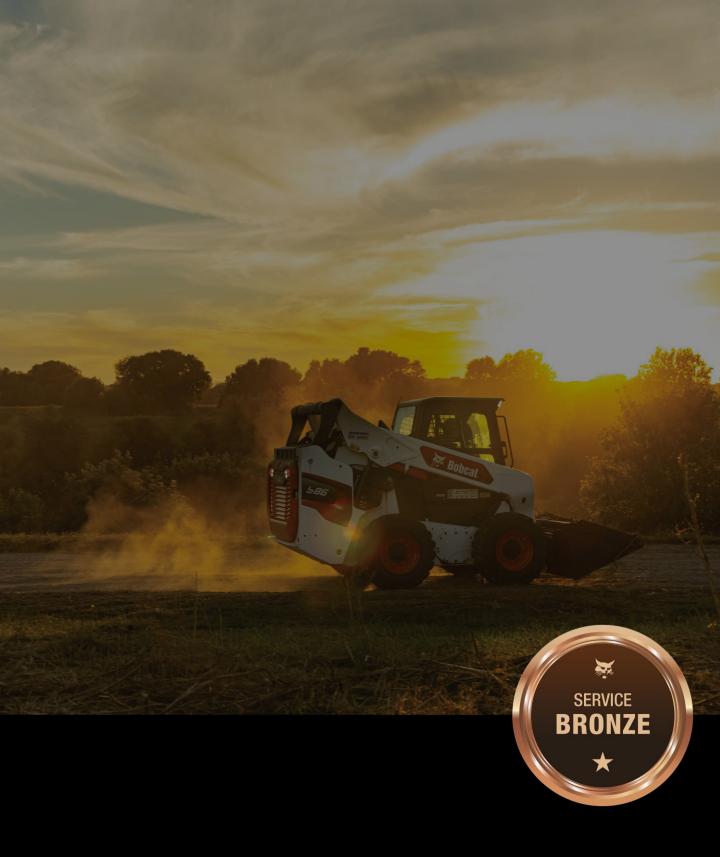




[Product] Material Handling Bronze



MH Introduction		
Course ID	Description	Language
A2523101	This course aims to provide general information and knowledge about forklifts. It is designed for Doosan Bobcat forklift dealers who need to understand essential information for their business activities, including the types, terminology, key components, safety, and lineup of forklifts.	•



Service Bronze

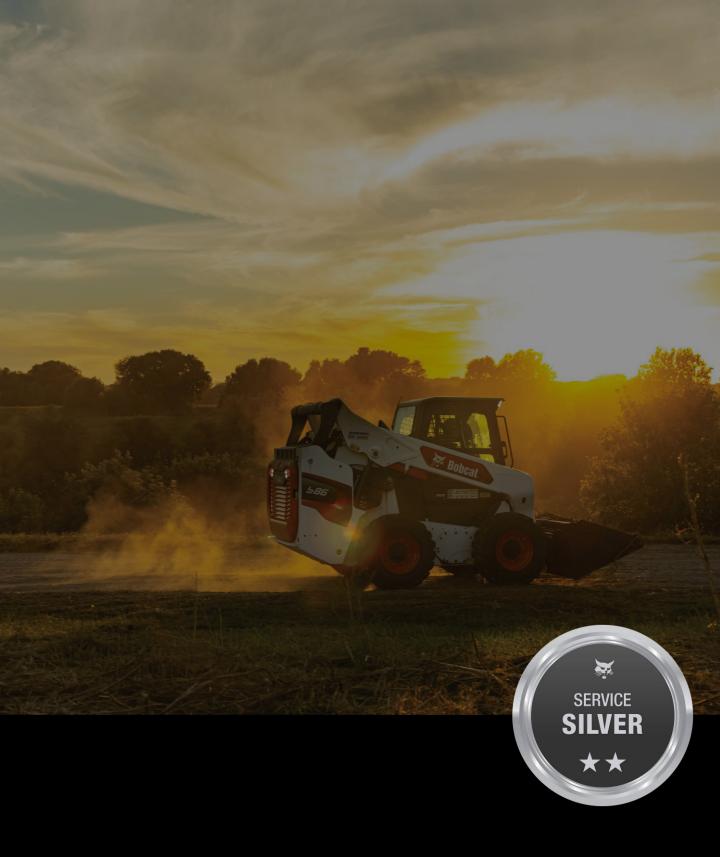




[Service] Bronze



Hydraulic Bas	sic	
Course ID	Description	Language
A2431101	This course will give you a basic knowledge of hydraulic system.	*•*
Engine Basic		
Course ID	Description	Language
A2431102	This course will give you a basic knowledge of IC engine system.	*• *
Electric Basic	C	
Course ID	Description	Language
A2431103	You'll learn about the basics of electricity in order to perform service work.	*• * = 0
Bobcat Arriva	Il Condition Reports - Best Practices	
Course ID	Description	Language
ALA01003	This course will introduce you to Arrival Condition Report best practices.	•
Bobcat Service	ce Analyzer Basics	
Course ID	Description	Language
ALA0852	You will learn with series of videos on the basics of the Bobcat® Service Analyzer, introducing you to the installation, setup, introduction, programming, service log, simulation and application of the software.	=
E10 Electric S	Safety Sa	
Course ID	Description	Language
ALAO-WBTS- E10E	This web-based training is a prerequisite for the E10 electric instructor led training.	_



Service Silver





[Service] Silver



Hydraulic Int	termediate	
Course ID	Description	Language
A2431201	This course will provide you hydraulic fundamentals and preparation for analyzing schematics	*•*
Engine Inter	mediate	
Course ID	Description	Language
A2431202	This course will introduce cooling, lubrication and intake/ exhaust system of IC engine.	*** =
Basic Electri	cal Calculations - Bobcat	
Course ID	Description	Language
ALAO68	Bobcat equipment includes complicated electrical systems. In fact, just about every function on a modern machine involves some electrical component. This course will give you a basic knowledge of Electrical calculations.	
Basic Electri	cal Components - Bobcat	
Course ID	Description	Language
ALA069	In this module, we'll examine a number of the most common types of electrical components that you will encounter.	
Bobcat Servi	ce Analyzer - Diagnostics and Calibration	
Course ID	Description	Language
ALA0853	This course walks you through two videos about the Bobcat® Service Analyzer, introducing you to the "Diagnostics" and "Calibration" buttons.	
Electrical Le	vel 1 - Bobcat	
Course ID	Description	Language
ALA0900	The purpose of this course is to introduce you to the basic concepts of electricity, as they apply to machines in the Heavy and Compact Construction industries.	
HVAC - Bobo	eat	
Course ID	Description	Language
ALA0915	The purpose of this course is to introduce you to the basic concepts of heating, ventilating and air-conditioning (HVAC) as they apply to machines in the construction, agriculture or outdoor power equipment industry.	-





[Service] Silver

Course ID	Description	Language
ALA0954	The purpose of this course is to introduce you to the basic concepts of electrical schematics, as they apply to machines in the Heavy and Compact Construction industries.	•
Hydraulic Scl	hematics Overview Level 1 - Bobcat	
Course ID	Description	Language
ALA0956	The purpose of this course is to introduce you to the basic concepts of hydraulic schematics, as they apply to machines in the Heavy and Compact Construction industries. This course assumes that you have minimal knowledge of hydraulic schematics.	
Bobcat Batte	ry Conductance and Electrical System Analyzer Training	
Course ID	Description	Language
ALA0617	This course will introduce you to the Bobcat 6989130 Battery Conductance and Electrical System Analyzer, a customized version of the Midtronics MDX-650P analyzer.	
Basic Electric	cal Circuits - Bobcat	
Course ID	Description	Language
ALA066	Bobcat equipment includes complicated electrical systems. In fact, just about every function on a modern machine involves some electrical component.	
G2 Engine Se	rvice Training STAGE V	
Course ID	Description	Language
ALAO-PS001- EN	The Bobcat Service STAGE V Engine Introduction course will provide you an operational overview of the Bobcat STAGE V engine and its Design Electric, ATS(After treatment system) control and FIE(FIE (Fuel Injection Equipment) process.	\$
G2 Stage V E	ngine Service Training Electric	
Course ID	Description	Language





[Service] Silver

G2 Stage V Er	ngine Service Training FIE (Fuel Injection Equipment)	
Course ID	Description	Language
ALAO-PS003- EN	The Bobcat Service STAGE V Engine Introduction course will provide you an operational overview of the Bobcat STAGE V engine and its Design Electric, ATS(After treatment system) control and FIE(FIE (Fuel Injection Equipment) process.	•
G2 Stage V Er	ngine Service Training ATS (After Treatment System)	
Course ID	Description	Language
ALAO-PS004- EN	The Bobcat Service STAGE V Engine Introduction course will provide you an operational overview of the Bobcat STAGE V engine and its Design Electric, ATS(After treatment system) control and FIE(FIE (Fuel Injection Equipment) process.	
G2 Stage V Er	ngine Service Training DPF & SCR Control	
G2 Stage V Er	ngine Service Training DPF & SCR Control Description	Language
		Language
Course ID ALAO-PS005- EN	Description The Bobcat Service STAGE V Engine Introduction course will provide you an operational overview of the Bobcat STAGE V engine and its Design Electric, ATS(After treatment system)	
Course ID ALAO-PS005- EN	Description The Bobcat Service STAGE V Engine Introduction course will provide you an operational overview of the Bobcat STAGE V engine and its Design Electric, ATS(After treatment system) control and FIE(FIE (Fuel Injection Equipment) process.	



Service Gold





[Service] Gold



Course ID	Description	Langu	age
A2531301	You'll learn about hydraulic schematic fundamentals to read the hydraulic schematics.	# • *	4
Engine Adva	nced		
Course ID	Description	Langu	age
A2531302	You'll learn about common rail system and emission regulation to understand aftertreatment system of diesel engine.	#•*	4
Bobcat Tier	4 Engine Service Introduction		
Course ID	Description	Langu	age
ALA0726	This course will introduce you to the Doosan-built, Bobcat-Branded non-DPF engine for Bobcat compact equipment.	4	•
Bobcat Fuel	Management Company of the Company of		
Course ID	Description	Langu	age
ALA0825	This course will introduce you to the basics of diesel and biodiesel fuels, including how they are manufactured, the effects of cold weather on these fuels and what you can do to prevent issues.	4	
CAN Bus Sys	tem Fundamentals Level 1 - Bobcat		
Course ID	Description	Langu	age
ALA0952	The purpose of this course is to introduce you to the basic concepts of the CAN Bus System, as they apply to machines in the Heavy and Compact Construction industries.		
Bobcat Exha	ust Gas Recirculation (EGR) Systems		
Course ID	Description	Langu	age
ALA0516	In this lesson we will study the Exhaust Gas Recirculation system used on V2607, V3307 and V3800 Kubota engines.	4	
Bobcat Hydr	ostatic Pump Calibration with Wheel Speed Sensors		
Course ID	Description	Langu	age
ALA0609	This course will teach you the correct procedure for calibrating the hydrostatic pump with wheel speed sensors.	4	<u> </u>





[Service] Gold

ALA0616 This course will show give you an overview of Diagmaster software. You may work your way through these lessons at your own pace. Bobcat Hydrostatic Pump Calibration Without Wheel Speed Sensors Course ID Description Langua ALA0619 This course will teach you the correct procedure for calibrating a hydrostatic pump without wheel speed sensors. Course ID Description Langua ALA0620 This course will teach you the correct procedure for calibrating the hydrostatic pump SCPA without wheel speed sensors. Bobcat Hydraulic Control Options Course ID Description Langua ALA0679 This course introduces you to these options and how using them can increase your customers' efficiency. How to Read the New Bobcat Electrical Schematics Course ID Description Langua ALA01043 This course will introduce you to the new Bobcat schematic format found in, and linked to, the product Service Manuals. Bobcat Service iT4 V3800 Engine Introduction Course ID Description Langua ALA0591 The Bobcat Service iT4 V3800 Engine Introduction course will provide you an operational overview of the Bobcat iT4 V3800 engine and its after-treatment process Bobcat Tier 4 Emissions Introduction and Regulations Course ID Description Langua This course will walk you through that and explain why Tier 4 is much more than just			
ALA0616 This course will show give you an overview of Diagmaster software. You may work your way through these lessons at your own pace. Bobcat Hydrostatic Pump Calibration Without Wheel Speed Sensors Course ID Description Langua This course will teach you the correct procedure for calibrating a hydrostatic pump without wheel speed sensors. Course ID Description Langua ALA0620 This course will teach you the correct procedure for calibrating the hydrostatic pump SCPA without wheel speed sensors. Bobcat Hydraulic Control Options Course ID Description Langua ALA0579 This course introduces you to these options and how using them can increase your customers' efficiency. How to Read the New Bobcat Electrical Schematics Course ID Description Langua ALA01043 This course will introduce you to the new Bobcat schematic format found in, and linked to, the product Service Manuals. Bobcat Service IT4 V3800 Engine Introduction Course ID Description Langua ALA0591 The Bobcat Service iT4 V3800 Engine Introduction course will provide you an operational overview of the Bobcat iT4 V3800 engine and its after-treatment process Bobcat Tier 4 Emissions Introduction and Regulations Course ID Description Langua This course will walk you through that and explain why Tier 4 is much more than just	Bobcat Diag	master Operation Introduction	
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Course ID Description Langual ALAO579 This course introduces you to these options and how using them can increase your customers' efficiency. How to Read the New Bobcat Electrical Schematics Course ID Description Langual ALAO1043 This course will introduce you to the new Bobcat schematic format found in, and linked to, the product Service Manuals. Bobcat Service iT4 V3800 Engine Introduction Course ID Description Langual ALAO591 The Bobcat Service iT4 V3800 Engine Introduction course will provide you an operational overview of the Bobcat iT4 V3800 engine and its after-treatment process Bobcat Tier 4 Emissions Introduction and Regulations Course ID Description Langual This course will walk you through that and explain why Tier 4 is much more than just	ALA0620		
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ALAO1043 This course will introduce you to the new Bobcat schematic format found in, and linked to, the product Service Manuals. Bobcat Service iT4 V3800 Engine Introduction Course ID Description Langua ALAO591 The Bobcat Service iT4 V3800 Engine Introduction course will provide you an operational overview of the Bobcat iT4 V3800 engine and its after-treatment process Bobcat Tier 4 Emissions Introduction and Regulations Course ID Description Langua ALAO1013 This course will walk you through that and explain why Tier 4 is much more than just	How to Read	the New Bobcat Electrical Schematics	
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This course will walk you through that and explain why Tier 4 is much more than just	Bobcat Tier	4 Emissions Introduction and Regulations	
	Course ID	Description	Language
	ALA01013		•



WEARE BOBGAT.





Service Platinum





[Service] Loader Platinum



Bobcat R-Sei	ries Loader Introduction	
Course ID	Description	Language
ALA000000 18540	This course will provide you with an introduction to Bobcat R-Series loaders.	
Bobcat R-Sei	ries Loader Hydraulic Overview	
Course ID	Description	Language
ALA000000 21420	This course will give you an overview of the R-Series loader hydraulic system.	-
Bobcat R-Sei	ries Loader Fuel System Overview	
Course ID	Description	Language
ALA000000 18545	This course will provide you with an overview of the Bobcat R-Series loader system.	
Bobcat R-Sei	ries Loader Standard and Touch Display	
Course ID	Description	Language
ALA000000 18543	This course will provide you with an introduction to the display panel on Bobcat R-Series loaders.	





[Service] Mini-Excavator Platinum

Course ID	Description	Language
ALA000013 300	Deluxe instrumentation puts key functions at your fingertips. It brings upgraded communication, monitoring, productivity and control to your excavator.	•
Bobcat Hydra	aulic Pressure Pump Testing and Compensation Adjustment	
Course ID	Description	Language
ALA0 1027	This course will walk you through how to use the correct procedure to test the Rexroth 53-Series hydraulic pump and how to adjust the pressure compensation valve.	
Bobcat E63 /	E85 Introduction and Component Location - Level 1	
Course ID	Description	Language
ALA0783	This course will give you a virtual walkaround of the Bobcat E63 and E85 machines, including left-side view, rear view, cab tilt access, engine and battery compartments, cab interior, monitor, user menu and the special/main menu.	
Excavator 4-	6t R2 series Transmissions	
Course ID	Description	Language
ALAO- PS010-EN	Throughout R2 series E50z, E55z and E60 model, you'll find enhancements that save precious time, save labor, make you more comfortable, and provide peace of mind. One of those updates is the new electrical and Stage V Engine system, available for the E55z compact excavators.	•
Excavator 4-	6t R2 series Hydraulic	
Course ID	Description	Languag
ALAO- PS011-EN	Throughout R2 series E50z, E55z and E60 model, you'll find enhancements that save precious time, save labor, make you more comfortable, and provide peace of mind. One of those updates is the new electrical and Stage V Engine system, available for the E55z compact excavators.	•
Excavator 4-	6t R2 series Electrical	
Course ID	Description	Languag
	Throughout R2 series E50z, E55z and E60 model, you'll find enhancements that save precious time, save labor, make you more comfortable, and provide peace of mind. One	





[Service] Mini-Excavator Platinum

Excavator 4-6	6t R2 series Engine Power & Performance	
Course ID	Description	Language
ALAO- PS009-EN	Throughout R2 series E50z, E55z and E60 model, you'll find enhancements that save precious time, save labor, make you more comfortable, and provide peace of mind. One of those updates is the new electrical and Stage V Engine system, available for the E55z compact excavators.	
PRODUCT WE	BINAR REPLAY: Electric E10e Introduction	
Course ID	Description	Language
ALAO-WBT- WEB-E10E	This course will give you an information of the E10e product.	= ©
E10e Service	Training Online - M1	
Course ID	Description	Language
ALAO-WBTS -E10E-M1	This course introduces E10e by going through its specifications and comparison with E10z. After brief look to the hydraulic system it focuses on the basic principles of main electrical components, their purpose, location and accessibility on the machine.	
E10e Service	Training Online - M2	
Course ID	Description	Language
ALAO-WBTS -E10E-M2	This course introduces E10e by going through its specifications and comparison with E10z. After brief look to the hydraulic system it focuses on the basic principles of main electrical components, their purpose, location and accessibility on the machine.	•
E10e Service	Training Online - M3	
Course ID	Description	Language
ALAO-WBTS -E10E-M3	This course introduces E10e by going through its specifications and comparison with E10z. After brief look to the hydraulic system it focuses on the basic principles of main electrical components, their purpose, location and accessibility on the machine.	•
Bobcat R2 St	andard and Touch Display	
Course ID	Description	Language
ALA000000 19860	This course will provide you with an introduction to the standard and touch display for Bobcat R2-Series excavators.	





[Service] Mini-Excavator Platinum

Yanmar T4 E	ngine Component and Sensor Location (Bobcat)	
Course ID	Description	Language
ALA0817	Through a short video, this course will introduce you to the Yanmar T4 engine component and sensor location.	
Bobcat Yann	nar SmartAssist Direct	
Course ID	Description	Language
ALA000000 19862	This course will walk you through how to use the Bobcat Yanmar SmartAssist Direct diagnostic software.	





[Service] Backhoe Loader Platinum

BOBCAT B900	CEV BSIV BACKHOE LOADER INTRODUCTION	
Course ID	Description	Language
ALAO- PS025-EN	This course will give you an information of B900 CEV BSIV: Introduction	
BOBCAT B900	CEV BSIV BACKHOE LOADER ENGINE	
Course ID	Description	Language
ALAO-PS026 -EN	This course will give you an information of B900 CEV BSIV: Engine	
BOBCAT B900	CEV BSIV BACKHOE LOADER ELECTRICALS	
Course ID	Description	Language
ALAO- PS027-EN	This course will give you an information of B900 CEV BSIV: Electricals	
BOBCAT B900	CEV BSIV BACKHOE LOADER HYDRAULICS	
Course ID	Description	Language
ALAO-PS028 -EN	This course will give you an information of B900 CEV BSIV: Hydraulics	
BOBCAT B900	CEV BSIV BACKHOE LOADER REAR AXLE	
Course ID	Description	Language
ALAO- PS029-EN	This course will give you an information of B900 CEV BSIV: Rear axle	
BOBCAT B900	CEV BSIV BACKHOE LOADER TRANSMISSION	
Course ID	Description	Language
ALAO-PS030 -EN	This course will give you an information of B900 CEV BSIV: Transmission	
BOBCAT B900	CEV BSIV BACKHOE LOADER OPERATION & MAINTENANCE	
Course ID	Description	Language
ALAO- PS031-EN	This course will give you an information of B900 CEV BSIV: Operation & maintenance	•
BOBCAT B900	CEV BSIV BACKHOE LOADER TESTING AND ADJSUTMENT	
Course ID	Description	Language
ALAO-PS032 -EN	This course will give you an information of B900 CEV BSIV: Testing & Adjustment	





[Service] Backhoe Loader Platinum

Bobcat B900	Backhoe Loader Introduction CEV - BSIII	
Course ID	Description	Language
ALAO-LDR- IN010-EN	This course will give you an information of B900 CEV BSIII: Introduction	
Bobcat B900	Backhoe Loader Engine CEV - BSIII	
Course ID	Description	Language
ALAO-LDR- IN011-EN	This course will give you an information of B900 CEV BSIII: Engine	
Bobcat B900	Backhoe Loader Electrical CEV - BSIII	
Course ID	Description	Language
ALAO-LDR- IN012-EN	This course will give you an information of B900 CEV BSIII: Electrical	
Bobcat B900	Backhoe Loader Hydraulics CEV BSIII	
Course ID	Description	Language
ALAO-LDR- IN013-EN	This course will give you an information of B900 CEV BSIII: Hydraulics	
Bobcat B900	Backhoe Loader Rear Axle CEV BSIII	
Course ID	Description	Language
ALAO-LDR- IN014-EN	This course will give you an information of B900 CEV BSIII: Rear Axle	
Bobcat B900	Backhoe Loader Transmission CEV BSIII	
Course ID	Description	Language
ALAO-LDR- IN015-EN	This course will give you an information of B900 CEV BSIII: Transmission	
Bobcat B900	Backhoe Loader Operation & Maintenance CEV BSIII	
Course ID	Description	Language
ALAO-LDR- IN016-EN	This course will give you an information of B900 CEV BSIII: Operation & Maintenance	•
Bobcat B900	Backhoe Loader Troubleshooting, Testing & Adjustment CEV BSIII	
Course ID	Description	Language
ALAO-LDR- IN018-EN	This course will give you an information of B900 CEV BSIII: Troubleshooting, Testing & Adjustment	





[Service] Backhoe Loader Platinum

Entrenamient	o Retroexcavadoras B760: Conocimiento de Componentes Principales	
Course ID	Description	Language
ALAO-WBTP- BHL-B760-M1- ES	This course will give you an information of B760 Service: Conocimiento de Componentes Principales	
Entrenamient	o Retroexcavadoras B760: Conceptos Fundamentales Retroexcavadora	
Course ID	Description	Language
ALAO-WBTP- BHL-B760- M2-ES	This course will give you an information of B760 Service: Conceptos Fundamentales Retroexcavadora	
Entrenamient	o Retroexcavadoras B760: Conceptos Fundamentales Cargadora Frontal	
Course ID	Description	Language
ALAO-WBTP- BHL-B760- M3-ES	This course will give you an information of B760 Service: Conceptos Fundamentales Cargadora Frontal	€:
Entrenamient	o Retroexcavadoras B760: Conceptos Fundamentales Transmisión	
Course ID	Description	Language
ALAO-WBTP- BHL-B760- M4-ES	This course will give you an information of B760 Service: Conceptos Fundamentales Transmisión	<u> </u>
Entrenamient	o Retroexcavadoras B760: Conceptos Fundamentales Cabina y Accesorios	
Course ID	Description	Language
ALAO-WBTP- BHL-B760- M5-ES	This course will give you an information of B760 Service: Conceptos Fundamentales Cabina y Accesorios	





[Service] Telehandler Platinum

Bobcat TLS F	R-Series: Walkaround Exterior - TL43.80HF AG	
Course ID	Description	Language
ALAO- WBTP- TLSRS-WAE	The goal of this walkaround video is to dynamically present the key features, aspects and benefits of TL43.80HF AG as well as the technical in Decations and evolutions.	
Bobcat TLS F	R-Series: Walkaround Interior - TL43.80HF AG	
Course ID	Description	Language
ALAO- WBTP- TLSRS-WAI	The goal of this walkaround video is to dynamically present the key features, aspects and benefits of TL43.80HF AG as well as the technical in Decations and evolutions.	
Bobcat TLS F	R-Series: Walkaround Exterior - T40.180 SLP	
Course ID	Description	Language
ALAO- WBTP- TLSRS- WAT40E	The goal of this walkaround video is to dynamically present the key features, aspects and benefits of T40.180 SLP as well as the technical in Decations and evolutions.	
Bobcat TLS F	R-Series: Walkaround Interior - T40.180 SLP	
Course ID	Description	Language
ALAO- WBTP- TLSRS- WAT40I	The goal of this walkaround video is to dynamically present the key features, aspects and benefits of T40.180 SLP as well as the technical in Decations and evolutions.	
TLS Calibrati	on (1/6) - The LLMI/LLMC System	
Course ID	Description	Language
ALAO- WBTS-TLS- VT1	This course will give you a knowledge of TLS Calibration.	
TLS Calibrati	on (2/6) - Swash Plate	
Course ID	Description	Language
ALAO- WBTS-TLS- VT2	This course will give you a knowledge of TLS Calibration.	

[Service] Compact Wheel Loader Platinum





[Service] Compact Wheel Loader Platinum

CWL L85 Int	roduction - Module 1	
Course ID	Description	Language
ALAO- WBTS- CWL85-1	This course will give you an L85 Introduction: L85 Overview, Cabin overview, Display, Joystick, Aux Status Management	
CWL L85 Int	roduction - Module 2	
Course ID	Description	Language
ALAO- WBTS- CWL85-2	This course will give you a knowledge of L85 Maintenance: Schedule, Lubrication Examples, Items Engine Compartment, Drain Hoses, Cabin Air Filter. Electrics, Schematics Overview, Fuse & Relay Center, FRC Concept, CAN BUS (Star Shaped), CAN Bus Components Location, Machine Harness Overview	•
CWL L85 Int	roduction - Module 3	
Course ID	Description	Language
ALAO- WBTS- CWL85-3	This course will give you a L85 Hydraulics: Hydraulic Schematic, Components Location, Hydraulic Main Control Valve, Boom Float Activation, Priority Valve, Steering Unit, Ride Control Valve, Inch Brake Pedal, Brake Manifold, Hydrostatic Pump, Hydrostatic Motor, Fan Motor, Lift Arm Bypass — Drain Manifold	
CWL L85 Int	roduction - Module 4	
Course ID	Description	Language
ALAO- WBTS- CWL85-4	This course will give you Brakes & Differential Lock of L85: Overview, (Differential Lock Overview, Brakes + Inching, Inch Brake Pedal Logic, Emergency Brake, Rear Axle Overview, Differential Lock Activation) Drive Functions(Towing, Hydrostatic function Advanced Attachment Control, Service Analyzer, Calibrations)	•





[Service] GME Platinum

Bobcat Failu	re Analysis Overview	
Course ID	Description	Languag
ALA0987	This course assumes that you have minimal knowledge of failure analysis.	
Bobcat Failu	re Analysis Overview: Test-Out	
Course ID	Description	Languag
ALA0996	This course assumes that you have minimal knowledge of failure analysis.	
Bobcat Tool	cat Traction Control System	
Course ID	Description	Languag
ALA0 1028	This course will walk you through how to use the Toolcat Traction Control System.	-
Bobcat Utilit	y Vehicle CVT (Continuously Variable Transmission) System	
Course ID	Description	Languag
ALA0 1029	This course will walk you through how to use the Utility Vehicle CVT (Continuously Variable Transmission) System.	
Bobcat Sma	II Articulated Loader Overview 100	
Course ID	Description	Languag
ALA000000 18985	This course is designed to give you an introduction to the small articulated loader, often referred to as SAL.	
Bobcat Com	pact Tractor Engine Analyzer	
Course ID	Description	Languag
ALA000000 19340	This course will introduce you to the Bobcat compact tractor engine analyzer FT4 scan tool.	
Bobcat Com	pact Tractor CRDI Engine	
Course ID	Description	Languag
ALA000000 18740	This course is designed to give you an introduction to the Daedong-built Stage 5 CRDI engine that Bobcat uses in our compact tractors.	
Bobcat Com	pact Tractor Manual Transmission Overview	
Course ID	Description	Languag
ALA000000 23426	This course will teach you how the compact tractor manual transmission and synchro-type transmission transfer power.	-





[Service] GME Platinum

Bobcat Com	pact Tractor CT2000 Hydrostatic Transmission	
Course ID	Description	Language
ALA000000 23424	This course will teach you how the CT2000 compact tractor's hydrostatic transmission transfers power.	
CORTADORA	S DE PASTO ZTM BOBCAT	
Course ID	Description	Language
ALAO- WBTP-ZTM- ES	This course will give you an information of ZTR Service.	Ma



Soft skill





[Soft skill] Bronze



Bobcat Introduction	
Course ID Description	Language
A2411101 This course will give you an information about general introduction of Bobcat and Doosan Group.	Company 🚔 👀
Sales Soft skill	
Course ID Description	Language
A2411102 This course will give you a Bobcat Sales process and communication skill.	*
Service Soft skill	
Course ID Description	Language
A2411103 This course will give you an information about Bobcat Service process and se communication skill.	ervice 🌉 🔅
Bobcat Rental Counter Operations	
Course ID Description	Language
ALAO27 This course will prepare you to organize the tools and information you'll need to successful in your role at the rental counter.	o be
Bobcat Rental Management I	
Course ID Description	Language
ALAO25 This course will cover these topics to help you become a successful Rental N your dealership.	Manager at 🖺 📀

My Learning Plan



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Please refer to the course list and create your own learning plan.

Level	ID	Cat.	Course description	Learning plan	Remark

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Make notes on important points to remember.

ALAO Training Center Location



ALAO Training Center



Korea | Incheon China | Suzhou India | Chennai



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